



“It is not the strongest of the species that survives, nor the most intelligent that survives. It is the one that is the most adaptable to change.” Darwin

Business Improvement

In today’s dynamic business environment, maintaining competitive advantage is key to delivering stakeholder value

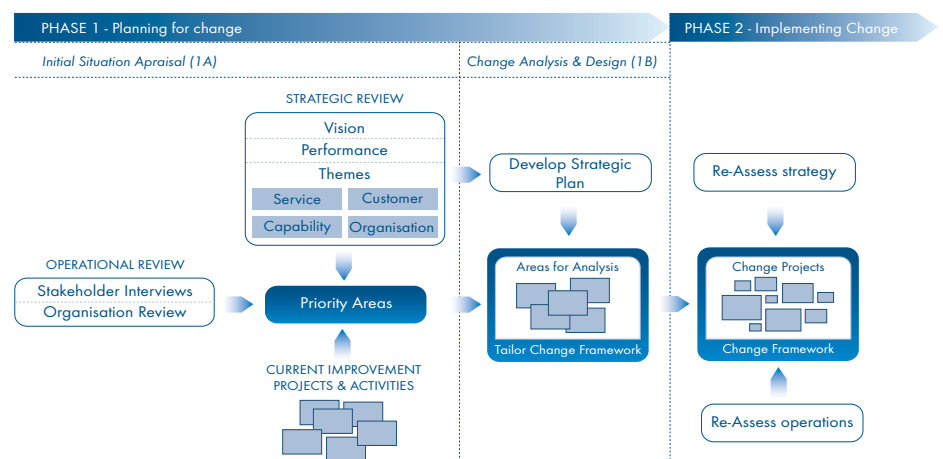
Many organisations have benefitted from Harmonic’s Business Improvement Framework that delivers change aligned to business strategy and the improvement to operational performance. Our approach is to guarantee change that is implemented and rolled-out into the organisation. We do this by creating joint teams with our customers to undertake change that delivers a tangible benefit.

Harmonic Delivers

- Change across: multiple organisations, a single organisation, department or function
- Strategy Development
- Organisational Design
- Process Improvement
- Root Cause Analysis through targeted Workshops

Our Approach

Business benefits are realised through due consideration of long term strategy and short term operational priorities



Why Harmonic?

We have experience in:-

- Delivering real collaborative change between MoD and Industry
- Strategy realisation and implementation
- Capability Resourcing Strategies
- Designing Strategic Business Development Workshops
- Up-skilling organisations

We have a track record of:-

- Providing independent and impartial advice
- Building long term trusted customer relationships
- Making change happen
- Being flexible and pragmatic in our approach
- Being a trusted partner of our customers

Case Studies

Joint Modification Service (JMS) - a major prime contractor was facing the problem of a lack of synergy in managing capability and sustainability modifications, this had led to fragmented contracting and lack of future modifications planning. Harmonic supported them by defining a change strategy, orchestrating the overall change programme and facilitating the change with a joint MoD Industry transformation team.

Resourcing Strategy within a Major Defence Equipment Supplier - there was a need to understand the core capability required within a client business to set a resourcing strategy to recruit and develop internal staff and build the right alliances. We defined a capability model for the business to capture its future needs, developed a Resourcing Strategy, provided the framework for a People Strategy and short term tactical solutions to resourcing issues.

Repair and Overhaul Process Improvement - poor performance in R&O services was leading to Customer dissatisfaction due to a stove piped organisation and processes with many different ways of doing the same things. Harmonic supported the client by building an internal team to support the change which we managed and provided the lead business analyst. The team conducted an as-is review capturing issues, existing processes and current organisation. The design phase architected a common combined process, amended organisation, performance management and reporting mechanisms. This design was then implemented through training and continued oversight support to deliver realisation of end benefits.

For more information about how Harmonic can assist across the programme lifecycle contact: Harmonic Limited, The Hatchery, Eaglewood Park, Ilminster, Somerset TA19 9DQ Tel: 01460 256500 Email: enquiries@harmonicltd.co.uk www.harmonicltd.co.uk